

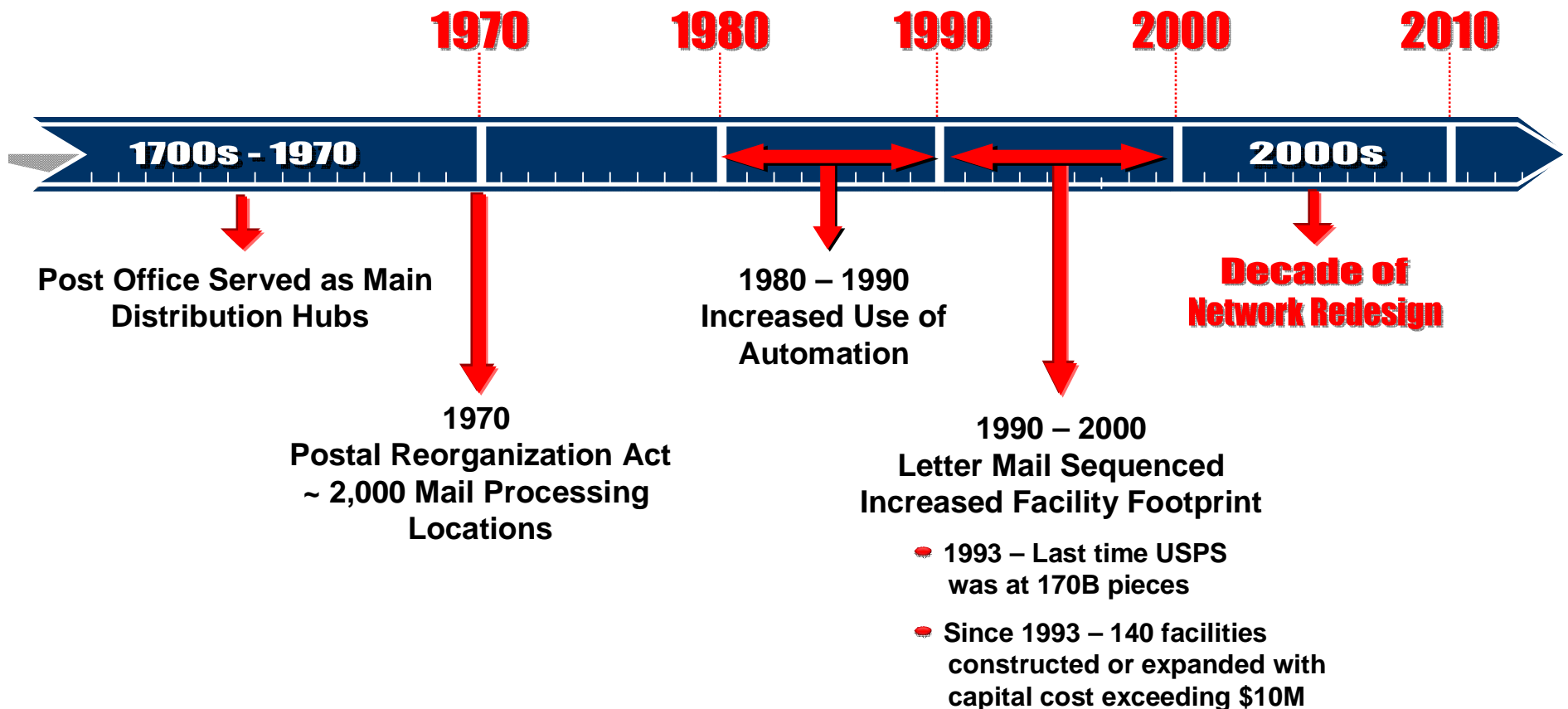
# Network Optimization

Industry Association

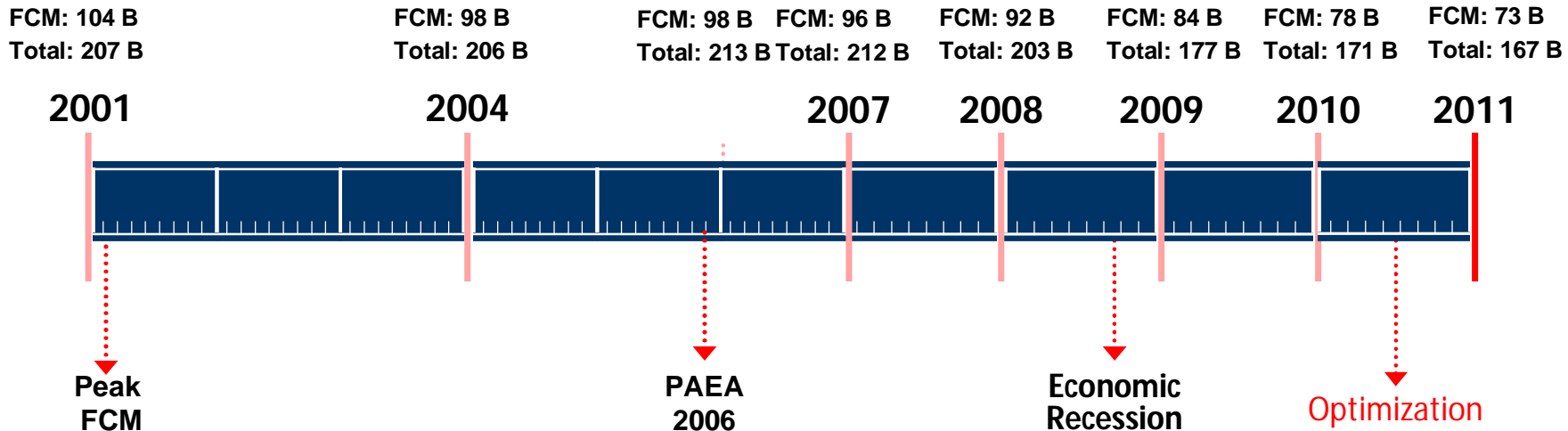
# Network Optimization Overview

- Network Evolution
- Volume Realities
- Plan for Change
- Next Steps

## USPS Network Evolution

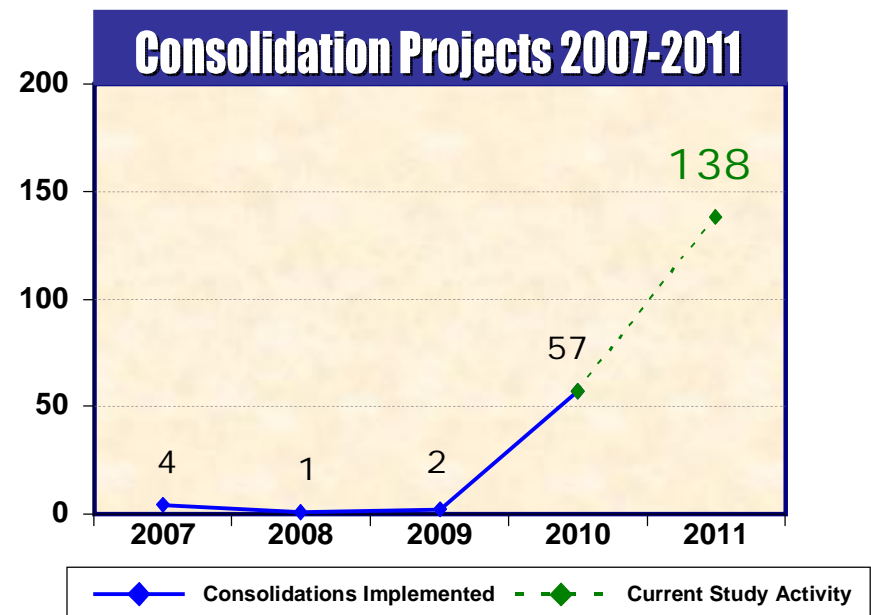


# A Decade of Network Redesign



## Continued First Class Decline

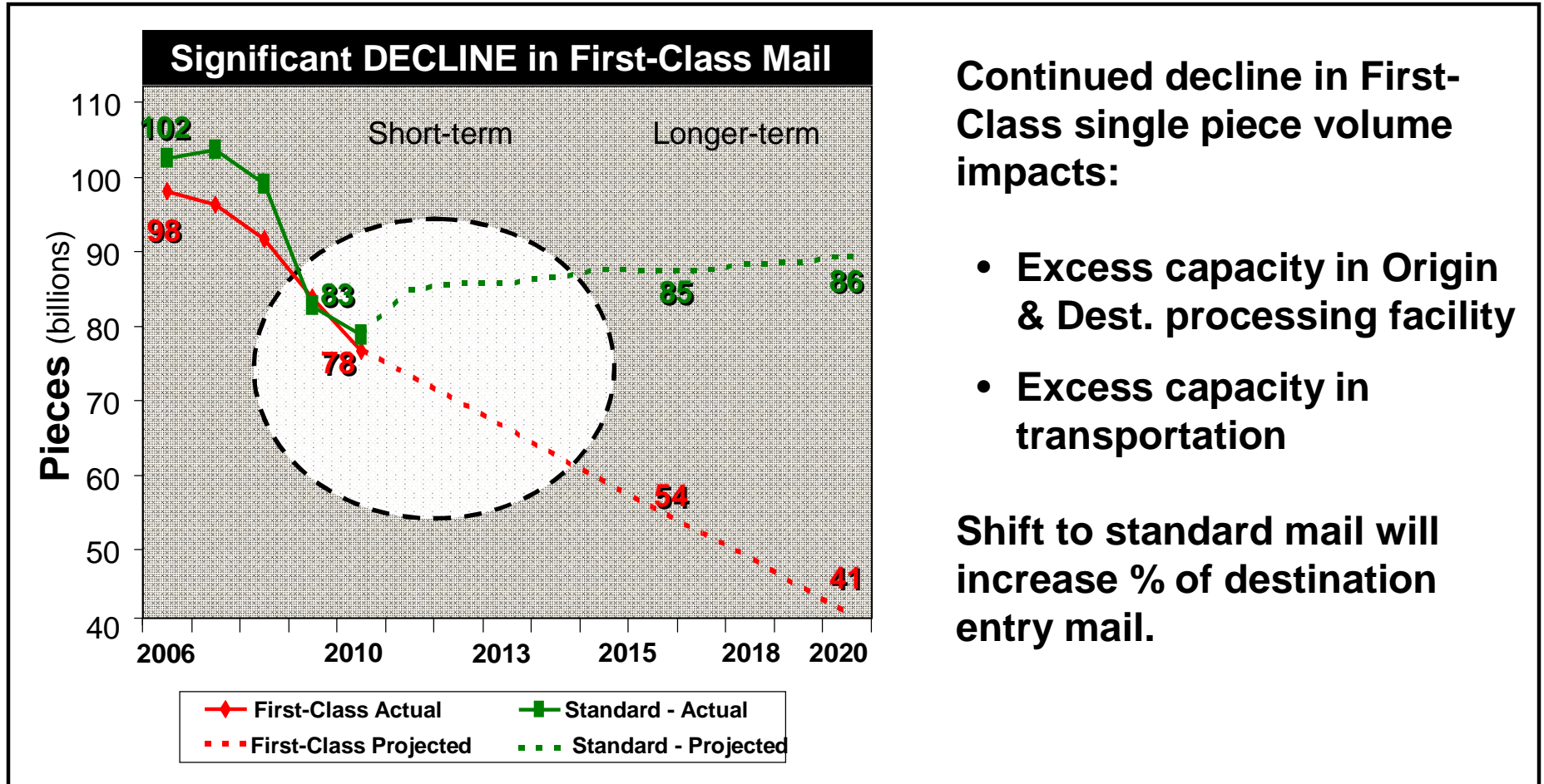
- Down ~ 25% since 2006
- Single Piece Down ~ 35% since 2006
- Plant network - Excess Capacity
  - Unprecedented increase in AMP activity
    - Origin Consolidation
    - Destination Consolidation
  - Minor Service Standard Adjustments within current business rules



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# Network Design – Volume Reality



Source: USPS Revenue & Volume Forecasting

## Beyond 2011 Network Realities

- First-Class Mail drives the network requirements
  - Current operating windows in place support overnight service
- Total First-Class contribution will continue to erode and will not support the network infrastructure moving forward
- First Class Network Redesign is necessary to develop an infrastructure to support the mail volume realities of the future

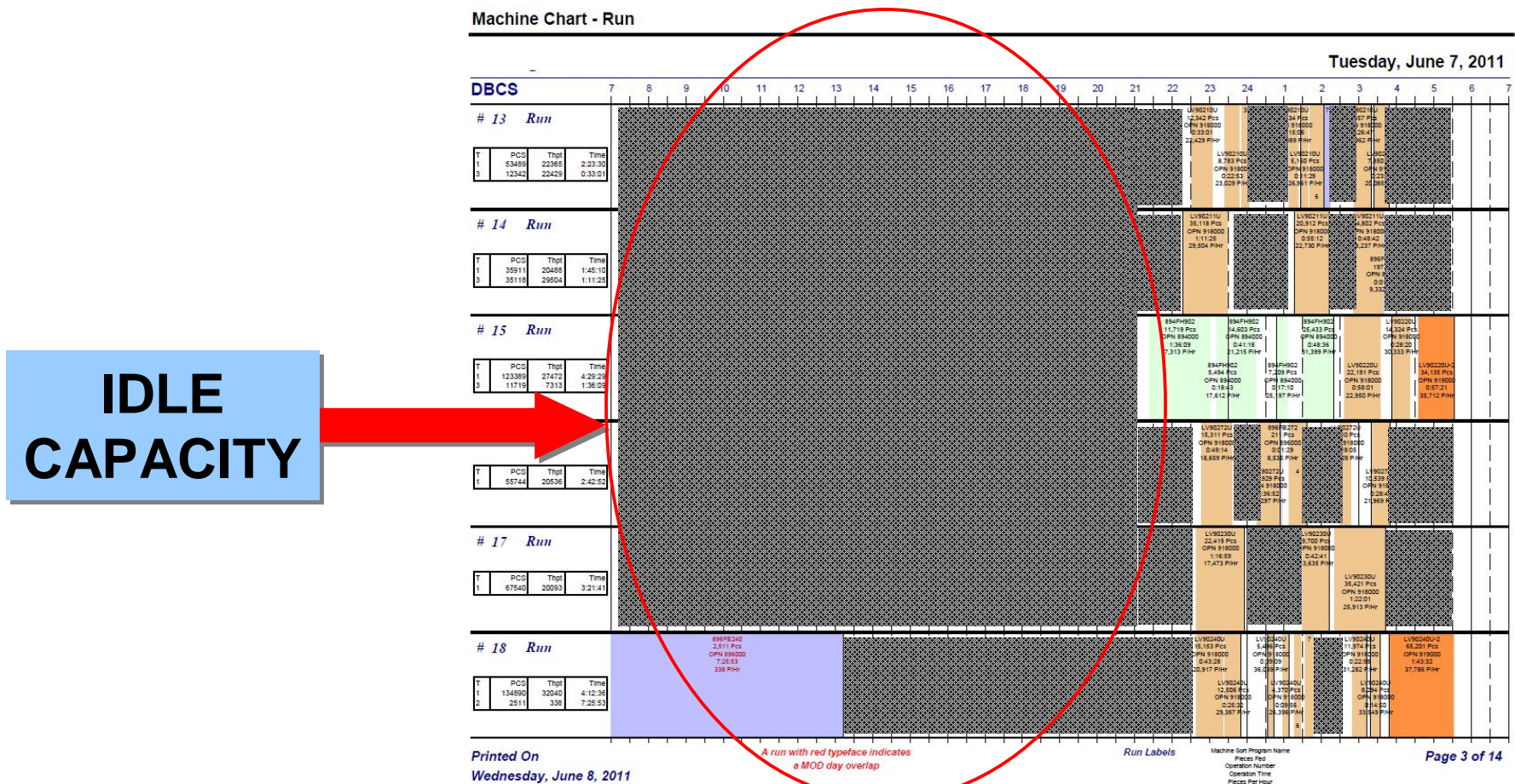
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- Define the most efficient mail processing network and infrastructure to match the current and projected workload
  - Determine optimal plant locations based on volume and current facility infrastructure
  - Develop an operating plan to fully utilize equipment based on a full operating day
  - Determine service standards based on the redesigned network

# Plan for Change – Current Operations

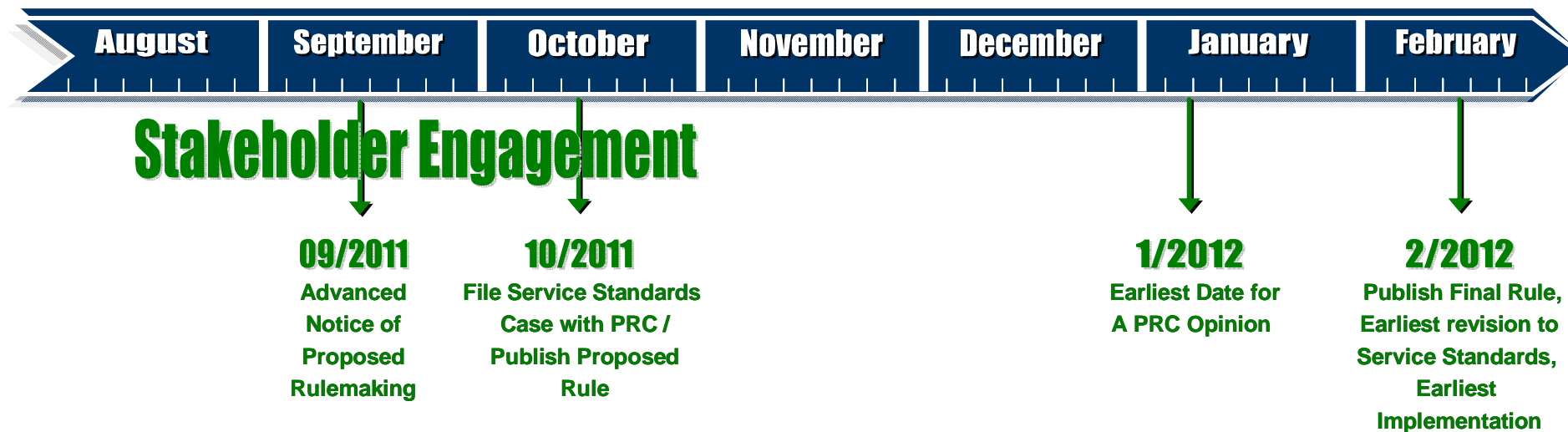
- Network infrastructure is driven by operating windows which are constrained to meet current First-Class Mail overnight service commitments



- Revise service standards and entry times to realize full facility consolidation opportunities through operating window changes
  - Longer processing windows allows significant equipment and facility consolidation
- Network impact is significant
- Reduce network transportation as a result of facility consolidation

- Network Evolution
- History of Network Redesign
- Plan for Change
- Next Steps

## TIME LINE - NETWORK OPTIMIZATION



## Phase 1: Conceptual briefings

- **Aug 10** – Industry Association Executives meeting
- **Aug 11** – MTAC leadership meeting
- **Aug 17** – MTAC general membership meeting

## Phase 2: Solicit general comments from industry

- **Aug 18** – Break-out discussions with MTAC membership
- **Aug to Sept** – Meetings with industry associations/mailers

## Phase 3: Solicit specific comments from specific mailers

- **Sept to Oct** – Meetings/webcasts with industry associations/mailers

Key dates: Sept 2011 – Advanced notice published in Federal Register  
Sept 21, 2011 – PCC Day  
Sept 28, 2011 – Industry Association Executives meeting  
Oct 2011 – File with PRC / Proposed rule published